

## **Cooperation for greater market success**

Hanover, November 2013 – Multi-Wing International A/S in Denmark and the Thermal Systems division of MAHLE's Industry business unit in Stuttgart, Germany announced today that the two companies will offer a fan-clutch product combination through Multi-Wing. The move creates easy access to a versatile solution for a range of engine-cooling applications. Going forward Multi-Wing and MAHLE Industry will also offer clutch fan systems custom designed for customers' individual needs.

Customers in all segments of the industrial sector have sought a single source for fans and clutches as a means of reducing interfaces and processes, while optimizing thermal management efficiency. MAHLE's Thermal Systems division has a rich tradition and extensive experience in controlled clutch and fan development and production, and Multi-Wing has generations of experience engineering fans specifically for industrial applications. Together, Multi-Wing and MAHLE are now integrating their targeted expertise and comprehensive product offerings to satisfy the growing market demand.

Multi-Wing and MAHLE will initially offer more than a dozen optimally integrated solutions built from controlled Visco® clutches and suction fans. These off-the-shelf products will require no additional development and only minimal testing. In the very near future, electrically controlled clutches with suction fans will supplement the entire product portfolio. Future plans include systems tailored to customers' exact specifications, featuring combined Multi-Wing fan packages and MAHLE Industry Visco® clutch.

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The Multi-Wing/MAHLE fan-and-clutch systems offer multiple benefits. First, two established market leaders designed them, ensuring the critical clutch-to-fan interface and resulting in rugged, reliable blower-fan systems. Second, the one-stop solution eliminates the customers' burden of matching the systems themselves while ensuring comprehensive service and support. Both Multi-Wing and MAHLE will actively promote the new products; Multi-Wing will be in charge of sales, while MAHLE will be responsible for coordinating customer-specific development.

For more information on the new partnership, please visit Multi-Wing (Hall 01, Booth F111) and MAHLE Industry (Hall 01, Booth C234) at their respective exhibition stands at the forthcoming Agritechnica.

### **About Multi-Wing**

Founded in 1938 Multi-Wing is today a leading global supplier of high-performance axial flow fan blades for a spectrum of air-moving challenges.

Multi-Wing offers local support to customers worldwide within radiator and engine cooling, ventilation, air conditioning, heating and refrigeration. The global distribution covers all continents and 75 countries and is made up of both own subsidiaries and distributors.

Using the most advanced technology in the world, Multi-Wing meets complex aerodynamic requirements by designing and creating tailor-made, modular fans covering a virtually unlimited number of product configuration options.

Taking the design process to the extreme Multi-Wing design one-piece moulded fan solutions to specific customer requirements offering our services to optimise aerodynamic conditions.

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Multi-Wing's global distribution is supported by an optimized company structure, optimized flow of goods and strong relationships with members of our value chain together with detailed control of all the processes from innovation to distribution.

### **About MAHLE**

MAHLE is the leading global manufacturer of components and systems for the internal combustion engine and its peripherals as well as for automotive air conditioning and engine cooling. In 2014, some 65,000 employees at 140 production locations and 10 major research and development centers are expected to generate sales of around ten billion euros.

MAHLE's Industry business unit handles all industrial activities. With its Filtration, Water Technologies, Engine Components, and Thermal Systems divisions, MAHLE Industry specializes in customer-specific solutions and provides unique competence in value engineering. The systems supplier's portfolio ranges from products, components, and modules for large engines to industrial filtration, cooling, air conditioning, and water treatment. MAHLE Industry has a global reach and its products actively contribute to increasing energy efficiency and ecological added value.

### **Further queries:**

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